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2026 PROGRAM OFFERINGS



★ NEW PROGRAMS

Date	Program Title	Early Eagle Rate	Regular Rate
Oct. 7, 10, 14, 17, 21, 24, 28 & Nov. 4	<u>Health Technology Assessment in the Philippines: Foundations for Evidence-Informed Health Technology Prioritization</u>	18,000	20,000
Oct. 28 & 29	<u>Applying Effective Competency-Based Recruitment and Interviewing (IN-PERSON)</u>	17,000	18,000
Nov. 19, 20, 24 & 25	<u>Blueprinting Your Success: Construction Project Management</u>	36,000	40,000
Nov. 25, 26, & 27	<u>Adopting Reliable Performance Management</u>	25,500	27,000
Feb. 4, 2027	<u>The Faculty AI Bootcamp: Redesigning Teaching, Learning, and Assessment</u>	9,000	10,000



DIPLOMA PROGRAMS

Date	Program Title	Early Eagle Rate	Regular Rate
Oct. 3, 2026 - April 24, 2027	<u>19th Executive Development Program on Supply Chain Management</u>	72,250	76,500
Oct. 8, 2026 - Jan. 30, 2027	<u>67th Leadership + Management Development Program (FLEX)</u>	117,000	130,000
Nov. 9, 2026 - April 14, 2027	<u>25th Diploma Program in Corporate Finance</u>	99,750	104,500
Nov. 23, 2026 - May 14, 2027	<u>32nd Marketing Diploma Program</u>	79,900	84,000

CERTIFICATION

Date	Program Title	Early Eagle Rate	Regular Rate
Nov. 24 & 25	<u>8th Lean Six Sigma Yellow Belt Certification Program (IN-PERSON)</u>	16,000	17,000
Jan. 19, 2027 - Feb. 16, 2027	<u>57th Lean Six Sigma Green Belt Certification Program (Blended Learning)</u>	56,000	60,000



ATENEO INSTITUTE FOR THE DIGITAL ENTERPRISE

Date	Program Title	Early Eagle Rate	Regular Rate
Oct. 8, 9, 15 & 16	<u>Data Management</u>	11,000	12,000
Oct. 10, 17 & 24	<u>Analytics for Business: Discovering Insights from Data</u>	16,500	18,000
Oct. 26 - Dec. 9	<u>AI for Senior Executives and Business Leaders</u>	30,000	36,000
Nov. 6, 7, & 14	<u>Big Data Ingestion and Analytics Bootcamp (BLENDED)</u>	22,500	24,000
Nov. 14, 17, 19 & 21	<u>Network and Information Security</u>	11,000	12,000
Nov. 18, 19, 25 & 26	<u>Artificial Intelligence in Healthcare and Medicine</u>	11,000	12,000
Jan. 11, 2027 - Feb. 20, 2027	<u>Design Thinking: A New Way of Work</u>	16,500	18,000



ATENEO-BAP INSTITUTE OF BANKING

Date	Program Title	Early Eagle Rate	Regular Rate
Oct. 5 - 26	<u>127th BAP Treasury Certification Program (BLENDED)</u>		44,500
Nov. 12, 13, 19 & 20	<u>Introduction to Sustainable Finance: Principles and Framework</u>	11,000	12,000
Nov. 21, 28, Dec. 5	<u>The Business of Treasury: Banking Perspective</u>	16,500	18,000
Dec. 2, 3, 4, 5, 10, 11 & 12	<u>16th Treasury Operations Certificate Program</u>	38,500	42,000
Dec. 3 & 4	<u>Mitigating FX and Interest Rate Risks for Profit Protection</u>	11,000	12,000

LEADERSHIP AND MANAGEMENT

Date	Program Title	Early Eagle Rate	Regular Rate
Oct. 6 & 7	<u>The Art of Directing People: Theater Skills for Business (IN-PERSON)</u>	15,000	16,000
Oct. 19, 20, 26 & 27	<u>Own Your Outcomes: Leader's Guide to Accountability Mindset</u>	11,000	12,000
Oct. 20, 21, 26 & 2	<u>Leading Strategic Execution</u>	11,000	12,000
Nov. 9, 10, 16 & 17	<u>Building Your Business Acumen</u>	11,000	12,000
Nov. 9, 10, 19 & 23	<u>Managing ESG for Business Sustainability</u>	11,000	12,000
Nov. 10, 11, 17 & 18	<u>Leading and Managing Change</u>	11,000	12,000
Nov. 23, 24, 25 & 26	<u>Dynamics of Engagement and Corrective Action</u>	11,000	12,000
Nov. 24 & 25	<u>Storytelling for Business: Getting Your Message Across (IN-PERSON)</u>	15,000	16,000
Nov. 24 & 25	<u>Preparing to Lead: First Step in Transitioning to Management (IN-PERSON)</u>	15,000	16,000
Nov. 26 & 27	<u>Introduction to Coaching for Performance</u>	5,600	6,600
Dec. 1, 2, 3 & 4	<u>Appreciative Leadership: Enhancing Employee Engagement</u>	11,000	12,000
Dec. 1, 2, 3 & 4	<u>Systems Thinking Basics: Solving Team Problems that Keep Coming Back (IN-PERSON)</u>	12,000	11,000
Dec. 2 & 9	<u>Basics of Corporate Governance</u>	5,600	6,600

Dec. 10 & 11	<u>Motivational Intelligence For Effective Leadership</u>	11,000	12,000
Feb. 9, 10, 16 & 17, 2027	<u>Strategic Thinking in a Changing World</u>	11,000	12,000
Feb. 11, 2027	<u>Corporate Governance: Advanced Topics Series (1)</u>	3,000	3,500

PERSONAL MASTERY

Date	Program Title	Early Eagle Rate	Regular Rate
Oct. 8 & 9	<u>Business Writing Skills: How to Write Effectively (IN-PERSON).</u>	15,000	16,000
Oct. 19, 20, 22 & 23	<u>Dynamics of Conflict Transformation: The Reframing Advantage</u>	11,000	12,000
Nov. 9, 10, 12 & 13	<u>Communicate with Impact: The Credibility Advantage</u>	11,000	12,000
Nov. 12 & 13	<u>Technical Writing Skills: Taking Your Written Outputs to the Next Level (IN-PERSON).</u>	15,000	16,000
Dec. 1, 2, 3 & 4	<u>Developing Assertiveness for Leaders (The Confidence Advantage).</u>	11,000	12,000
Jan. 19, 20, 21 & 22, 2027	<u>Business Writing Skills: How to Write Effectively</u>	11,000	12,000

FINANCIAL MANAGEMENT

Date	Program Title	Early Eagle Rate	Regular Rate
Oct. 5, 7, 8, 12, 14 & 16	<u>Mergers and Acquisitions</u>	15,000	16,800
Oct. 26, 28, 29, Nov. 4, 5 & 9	<u>Corporate Financial Risk Management</u>	15,000	16,800
Nov. 9, 10, 11, 16, 17, 18, 23, 24, 25, & Dec. 1	<u>Finance 101: Essentials of Financial Management</u>	25,000	28,000
Nov. 11, 12, 16 & 18	<u>Financial Restructuring and Bankruptcy</u>	10,000	11,000
Nov. 19, 20, 26, 27, Dec. 3 & 4	<u>Accounting for Non-Accountants I</u>	16,500	18,000
Dec. 2, 3, 4, 9, 10 & 11	<u>Financial Markets and Corporate Finance</u>	16,550	19,550
Jan. 6, 7, 8, 13, 14 & 15, 2027	<u>Company Valuation</u>	15,000	16,800
Jan. 18, 20, 21, 25, 27 & 28, 2027	<u>Project Finance</u>	15,000	16,800



MARKETING MANAGEMENT

Date	Program Title	Early Eagle Rate	Regular Rate
Oct. 8, 13, 14 & 15	<u>Services Marketing</u>	10,000	11,000
Oct. 8 - Dec. 14	<u>31st Marketing Diploma Program: Integrating Module</u>	32,000	35,000
Oct. 21, 22 & 23	<u>Fundamentals of Shopper Marketing & Strategy</u>	16,500	18,000
Oct. 28, 29, Nov. 11 & 12	<u>Brand Management</u>	10,000	11,000
Nov. 16, 18, 23 & 25	<u>Introduction to Copywriting</u>	11,000	12,000
Nov. 24, 25, 27, Dec. 1, 2 & 4	<u>Digital Marketing</u>	15,000	16,500
Nov. 24, 2026 - Jan. 28, 2027	<u>32nd Marketing Diploma Program: Introductory Module</u>	27,500	30,000
Nov. 26, Dec. 2, 3 & 4	<u>Marketing Research</u>	10,000	11,000
Nov. 26, 27, Dec. 3 & 4	<u>Marketing and Business Planning for Non-Marketers</u>	11,000	12,000
Jan. 18, 20, 21 & 25, 2027	<u>Segmenting, Targeting, Positioning: The Foundation of Strong Brands</u>	10,000	11,000
March 29, 31, April 1 & 5, 2027	<u>Marketing Communications</u>	10,000	11,000



SUPPLY CHAIN MANAGEMENT

Date	Program Title	Early Eagle Rate	Regular Rate
Oct. 3, 10 & 17	<u>Integrated Supply Chain Management</u>	16,500	18,000
Oct. 5 & 6	<u>Managing the Supply Chain</u>	11,000	12,000
Oct. 8, 9, 12 & 13	<u>Logistics: The Management of Flow</u>	11,000	12,000
Nov. 3, 5, 10 & 12	<u>Essentials in Managing Inventory</u>	11,000	12,000
Nov. 7, 14 & 21	<u>Demand and Supply Management</u>	16,500	18,000
Nov. 9 & 18	<u>The Essentials of Cold Storage Warehouse Operations</u>	11,000	12,000
Nov. 16, 17, 23 & 24	<u>Warehouse Management and Control</u>	11,000	12,000
Nov. 26 & 27	<u>Procurement and Sourcing Strategies</u>	11,000	12,000
March 13, 20 & April 3, 2027	<u>Strategic Purchasing</u>	16,500	18,000
April 10, 17 & 24, 2027	<u>Customer Service and Logistics Operation</u>	16,500	18,000



HUMAN RESOURCES MANAGEMENT

Date	Program Title	Early Eagle Rate	Regular Rate
Oct. 13, 14, 15 & 16	<u>Appreciating Organization Development: The Role of Line Leaders Towards Organizational Effectiveness and Learning</u>	11,000	12,000
Oct. 19, 20 & 21	<u>Practical Training and Instructional Design Workshop: Creating Impactful Training Courses for the Workplace (IN-PERSON).</u>	22,500	24,000
Nov. 18, 19, 25 & 26	<u>Training and Organizational Needs Analysis</u>	11,000	12,000
Nov. 25, 26 & 27	<u>Training the Trainers Workshop: A Practical Approach in Training Design, Delivery, and Evaluation (IN-PERSON).</u>	22,500	24,000
Nov. 26 & 27	<u>Balanced Scorecard Basics</u>	5,000	6,000



BUSINESS CONTINUITY MANAGEMENT

Date	Program Title	Early Eagle Rate	Regular Rate
Oct. 6 & 8	<u>Crisis Management</u>	5,600	6,600
Oct. 27 & 29	<u>Developing Business Continuity Strategy</u>	5,600	6,600
Nov. 10 & 12	<u>IT Disaster Recovery Fundamentals</u>	5,600	6,600
Dec. 10	<u>Strategic Resilience: Strengthening Organizations for Uncertainty (IN-PERSON)</u>	7,500	8,000

OPERATIONAL EXCELLENCE

Date	Program Title	Early Eagle Rate	Regular Rate
Oct. 12, 13 & 14	<u>Root Cause Analysis: Drilling Down to True Causes to Solve and Prevent Problems</u>	8,250	9,000
Dec. 1 & 2	<u>Customer First! The Essentials of Customer Service</u>	5,500	6,000
Dec. 3, 4, 10 & 11	<u>The Business Process Improvement Toolbox</u>	11,000	12,000



PROJECT MANAGEMENT

Date	Program Title	Early Eagle Rate	Regular Rate
Oct. 5 - Nov. 6	<u>The Accidental Project Manager</u>	28,800	34,900
Oct. 12 - Oct. 30	<u>Project Stakeholder Satisfaction</u>	14,850	16,000
Nov. 2 - Nov. 20	<u>Organizational Project Management Maturity Model (OPM3)</u>	14,850	16,000
Nov. 25, 2026 - March 5, 2027	<u>Building a High-Performance Project Organization</u>	59,400	64,000
Jan. 4, 2027 - Jan. 22, 2027	<u>Portfolio Management</u>	14,850	16,000
Jan. 5, 2027 - Feb. 12, 2027	<u>Setting up a PMO for "Always-On Transformation"</u>	14,850	16,000
Feb. 15, 2027 - March 05, 2027	<u>Agile Project Management</u>	14,850	16,000

SALES MANAGEMENT

Date	Program Title	Early Eagle Rate	Regular Rate
Oct. 14, 15 & 16	<u>Distributor Management: Levelling up the Key Partner</u>	16,500	18,000
Nov. 4, 5 & 6	<u>Key Accounts Management: Strengthening the Core Business Proposal</u>	16,500	18,000