

ATENEO
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Ateneo
Center for
Continuing
Education

2025 PROGRAM OFFERINGS

Updated as of August 2024

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DIPLOMA PROGRAMS

Date	Program Title	Early Eagle Rate	Regular Rate
Aug. 4 - Dec. 11	29th Marketing Diploma Program	79,900	84,000
Sep. 16 - Mar. 7, 2026	8th PCPM - Ateneo CCE Diploma in Pharmaceutical Medicine & Management	76,500	81,000
Sep. 24 - Jan. 31, 2026	64th Leadership + Management Development Program (FLEX)	117,000	130,000
Oct. 4 - April 11, 2026	18th Executive Development Program on Supply Chain Management	72,250	76,500
Nov. 3 - April 22, 2026	23rd Diploma Program in Corporate Finance	99,750	104,500

CERTIFICATION

Date	Program Title	Early Eagle Rate	Regular Rate
Aug. 27 - Nov. 5	23rd Lean Six Sigma Black Belt Certification Program (BLENDED LEARNING)	128,000	136,000
Sep. 8 & 9	Lean Six Sigma Yellow Belt Certification Program (IN-PERSON)	16,000	17,000
Nov. 6 - Dec. 10	54th Lean Six Sigma Green Belt Certification Program (BLENDED LEARNING)	56,000	60,000

ATENEO INSTITUTE FOR THE DIGITAL ENTERPRISE

Date	Program Title	Early Eagle Rate	Regular Rate
Aug. 9, 12, 14 & 16	Network and Information Security	11,000	12,000
Aug. 11 - Sep. 20	Design Thinking: A New Way of Work	16,500	18,000
Sep. 27, Oct. 4 & 11	Analytics for Business: Discovering Insights from Data	16,500	18,000

ATENEO-BAP INSTITUTE OF BANKING

Date	Program Title	Early Eagle Rate	Regular Rate
Aug. 2 & 9	Introduction to Sustainable Finance: Principles and Framework	11,000	12,000
Aug. 9, 16, & 23	The Business of Treasury: Banking Perspective	16,500	18,000
Aug. 11 - 29	116th BAP Treasury Certification Program (BLENDED LEARNING)		44,500
Oct. 20 & 21	Mitigating FX and Interest Rate Risks for Profit Protection	11,000	12,000

LEADERSHIP AND MANAGEMENT

Date	Program Title	Early Eagle Rate	Regular Rate
Aug. 5, 7, 14, & 15	Decision Effectiveness Workshop	11,000	12,000
Aug. 28	Introduction to Coaching for Performance (IN PERSON)	7,500	8,000
Sep. 2 & 3	Storytelling for Business: Getting Your Message Across (IN-PERSON)	15,000	16,000
Sep. 15, 16, 22 & 23	Own Your Outcomes: Leader's Guide to Accountability Mindset	11,000	12,000
Sep. 15, 17, 19, 22, 24, & 26	The New Leader's Toolkit: POLC	16,500	18,000
Sep. 17 & 18	Systems Thinking Basics: Solving Team Problems that Keep Coming Back	15,000	16,000
Sep. 16, 17, 23 & 24	Preparing to Lead: First Step in Transitioning to Management	11,000	12,000
Sep. 22, 23, 29, & 30	Leading and Managing Change	11,000	12,000
Sep. 25 & 26	Motivational Intelligence For Effective Leadership	11,000	12,000
Oct. 6, 7, 13 & 14	Dynamics of Engagement and Corrective Action	11,000	12,000
Oct. 14 & 15	The Art of Directing People: Theater Skills for Business (IN-PERSON)	15,000	16,000
Oct. 20, 21, 27, & 28	Strategic Thinking in a Changing World	11,000	12,000
Oct. 20, 21, 27 & 28	From Operations to Strategy: Applying Business Acumen for Enterprise Growth	11,000	12,000
Oct. 21, 22, 23 & 24	Appreciative Leadership: Enhancing Employee Engagement	11,000	12,000
Nov. 25, 26, Dec. 1, & 2	Leading Strategic Execution	11,000	12,000

FINANCIAL MANAGEMENT

Date	Program Title	Early Eagle Rate	Regular Rate
Aug. 4, 6, 7, 11, 13, & 14	Financial Markets and Corporate Finance	16,550	19,550
Aug. 4, 5, 6, 11, 12, 13, 18, 19, 26, & 27	Techniques of Financial Analysis	27,500	30,000
Aug. 18, 20, 22, 26, 27, 28	Company Valuation: Principles, Methods, and Applications	15,000	16,800
Sep. 1, 2, 3, 8, 9, & 10	Accounting for Non-Accountants I	16,500	18,000
Sep. 4, 5, 11, 12, 18, 19, 22, 23, 29, & 30	Credit Analysis	27,500	30,000
Sep. 8, 10, 11, 15, 17, & 18	Project Finance	15,000	16,800
Sep. 22, 24, 25, 29, Oct 1, & 2	Investment Banking	15,000	16,800
Oct. 6, 8, 9, 14, 15, & 16	Mergers and Acquisitions	15,000	16,800
Oct. 7, 8, 14, & 15	The PPP Code of the Philippines: From Framework to Implementation	11,000	12,000
Oct. 20, 22, & 23, 27, 29 & 30	Corporate Financial Risk Management	15,000	16,800
Nov. 3, 4, 5, 10, 11, 12, 17, 18, 19, & 24	Finance 101: Essentials of Financial Management	25,000	28,000
Nov. 10, 12, 13, & 17	Financial Restructuring and Bankruptcy	10,000	12,200
Nov. 10, 12, 13, 17, 19, & 20	Accounting for Management Decision-Making	16,500	18,000
Nov. 22	Corporate Finance Business Forum	1,500	1,900

PROJECT MANAGEMENT

Date	Program Title	Early Eagle Rate	Regular Rate
Aug. 7 - Oct. 24	Managing Multiple Projects and Stakeholders	66,550	72,000
Aug. 25 - Sep. 12	Portfolio Management	14,850	16,000
Aug. 25 - Sep. 19	Program Management	22,000	24,000
Sep. 15 - Oct. 03	Project Stakeholder Satisfaction	14,850	16,000
Sep. 29 - Nov. 7	The Accidental Project Manager	28,800	34,900
Oct. 6 - Oct. 24	Organizational Project Management Maturity Model (OPM3)	14,850	16,000
Oct. 27 - Nov. 13	Agile Project Management	14,850	16,000
Nov. 6 - Feb. 13	Building a High-Performance Project Organization	59,400	64,000
Jan. 5 - Jan. 23, 2026	Setting up a PMO for "Always-On Transformation"	14,850	16,000

SALES MANAGEMENT

Date	Program Title	Early Eagle Rate	Regular Rate
Sep. 17, 18 & 19	Key Accounts Management: Strengthening the Core Business Proposal	16,500	18,000
Oct. 2 & 3	Negotiation Skills: Deal or Deadlock	11,000	12,000
Oct. 22, 23 & 24	Sales Management: The Leader in You	16,500	18,000
Nov. 12, 13 & 14	Distributor Management: Levelling up the Key Partner	16,500	18,000

MARKETING MANAGEMENT

Date	Program Title	Early Eagle Rate	Regular Rate
Aug. 7, 11, 13 & 14	Marketing Research	10,000	11,000
Aug. 7, 8, 14 & 15	Marketing and Business Planning for Non-Marketers	11,000	12,000
Aug. 18, 20, 27 & 28	Segmenting, Targeting, Positioning: The Foundation of Strong Brands	10,000	11,000
Sep. 3, 5, 10, & 12	Brand Management	10,000	11,000
Sep. 4 - Oct. 9	29th Marketing Diploma Program: Intermediate Module	36,700	40,000
Sep. 2, 4, 9 & 11	Introduction to Copywriting	11,000	12,000
Sep. 20, 22, 24, 25, 29, Oct. 8	Digital Marketing	15,000	16,500
Oct. 13, 15, 16 & 20	Services Marketing	10,000	11,000
Oct. 13 - Dec. 11	29th Marketing Diploma Program: Integrating Module	32,000	35,000
Oct. 15 & 16	Connecting the Brand	5,600	6,600
Oct. 22, 23, 27, & 29	Marketing Communications	10,000	11,000

OPERATIONAL EXCELLENCE

Date	Program Title	Early Eagle Rate	Regular Rate
Sep. 2, 3, & 4	Root Cause Analysis: Drilling Down to True Causes to Solve and Prevent Problems	8,250	9,000
Sep. 29 & 30	The Art of Service Recovery	5,500	6,000
Oct. 20, 21, 27 & 28	The Business Process Improvement Toolbox	11,000	12,000
Nov. 24 & 25	Customer First! The Essentials of Customer Service	5,500	6,000

SUPPLY CHAIN MANAGEMENT

Date	Program Title	Early Eagle Rate	Regular Rate
Aug. 14, 15, 20 & 22	Essentials in Managing Inventory	11,000	12,000
Sep. 1, 2, 4 & 5	Managing the Supply Chain	11,000	12,000
Sep. 2, 3, 9 & 10	Forecasting and Demand Management	11,000	12,000
Sep. 8, 9, 15 & 16	Warehouse Management and Control	11,000	12,000
Sep. 18, 19, 25 & 26	Legal Aspects in Procurement and Contract Management	11,000	12,000
Oct. 2, 3, 9 & 10	The Essentials of Cold Storage Warehouse Operations	11,000	12,000
Oct. 4, 11 & 18	Integrated Supply Chain Management	16,500	18,000
Oct. 14, 15, 16 & 17	Logistics: The Management of Flow	11,000	12,000
Oct. 28, 30, Nov. 4 & 6	Procurement and Sourcing Strategies	11,000	12,000
Nov. 8, 15 & 22	Demand and Supply Management	16,500	18,000
March 7, 14, & 21, 2026	Strategic Purchasing	16,500	18,000
March 28, April 11 & 18, 2026	Customer Service and Logistics Operation	16,500	18,000

BUSINESS CONTINUITY MANAGEMENT

Date	Program Title	Early Eagle Rate	Regular Rate
Aug. 26 & 28	IT Disaster Recovery Fundamentals	5,600	6,600
Sep. 16 & 18	Crisis Management	5,600	6,600

HUMAN RESOURCES MANAGEMENT

Date	Program Title	Early Eagle Rate	Regular Rate
Aug. 11-13	Training the Trainers Workshop: A Practical Approach in Training Design, Delivery, and Evaluation (IN-PERSON)	22,500	24,000
Sep. 10, 11, & 12	Practical Training and Instructional Design Workshop: Creating Impactful Training Courses for the Workplace (IN-PERSON)	22,500	24,000
Sep. 15, 18, 23 & 26	Diagnose to Transform: Practical Training and Organizational Needs Assessment for Line Managers	11,000	12,000
Sep. 16, 17, 18, & 19	Advanced Balanced Scorecard	11,000	12,000
Sep. 22, 23, 24, & 25	Applied HR for Line Leaders	11,000	12,000
Oct. 7, 8, 9, & 10	Embracing Balance: Building Resilience (Stress & Time Management)	11,000	12,000
Nov. 6 & 7	Balanced Scorecard Basics	5,500	6,000
Nov. 24, 25, 26, & 27	Appreciating Organization Development: The Role of Line Leaders Towards Organizational Effectiveness and Learning	11,000	12,000

ENTREPRENEURSHIP

Date	Program Title	Early Eagle Rate	Regular Rate
Sep. 2	One Day with Master Entrepreneurs: The Hows of Product Development: An Entrepreneurial Approach (IN-PERSON)	7,500	8,000
Sep. 26	One Day with Master Entrepreneurs: Entrepreneurial Mindset in the Real Estate Industry (IN-PERSON)	7,500	8,000

RETAIL MANAGEMENT

Date	Program Title	Early Eagle Rate	Regular Rate
Sep. 9-10	Retail Management and Strategy (IN-PERSON)	15,000	16,000

REAL ESTATE MANAGEMENT

Date	Program Title	Early Eagle Rate	Regular Rate
Sep. 18, 19, 25 & 26	Introduction to Sustainable Facilities Management	11,000	12,000

PERSONAL MASTERY

Date	Program Title	Early Eagle Rate	Regular Rate
Aug. 28 & 29	Business Writing Skills: How to Write Effectively (IN-PERSON)	15,000	16,000
Sep. 17 & 18	Technical Writing Skills: Taking Your Written Outputs to the Next Level (IN-PERSON)	15,000	16,000
Sep. 22, 23, 25, & 26	Developing Assertiveness for Leaders (The Confidence Advantage)	11,000	12,000
Oct. 13, 14, 16 & 17	Dynamics of Conflict Transformation: The Reframing Advantage	11,000	12,000
Oct. 20, 21, 23 & 24	Communicate with Impact: The Credibility Advantage	11,000	12,000